

The Bullet Mentoring Method



How to

Engage a Mentor *Fast*

6 Email Scripts to Ask a Potential Mentor For Advice

with Rebecca Allen

Hi!

I'm Rebecca Allen...

Mentoring relationships don't need to be complicated or long drawn out agreements.

Sometimes, the best mentoring can come from *immediate* feedback or advice - what I like to call *Bullet Mentoring*.

And, if you are keen to learn a lot quickly and build visibility with key stakeholders as you go, this approach can be incredibly valuable.

Welcome! My name is Rebecca Allen and I am an Executive Career Coach for women who want to be promoted into leadership.

One of the strategies I teach inside my 1:1 coaching program, *Roadmap to Senior Leadership*, is to gather specific mentors around you...

People who have expertise or knowledge that can help *you* plug skills or knowledge gaps quickly, building your credibility and visibility as you do it.

Before we get stuck in, let's talk first about the value of mentoring.



Mentoring relationships are traditionally thought of as longer, more formal 3-6 month engagements. These relationships can be invaluable.

Have you ever thought though, that you could benefit from a more flexible, more *immediate* approach to mentoring?

My *Bullet Mentoring Method* is super simple and can help you do a lot of things fast:

- Build knowledge and expertise
- Learn from other people's experiences
- Open up new opportunities for your career
- Build credibility and visibility with key stakeholders

The key is to be very conscious about asking for immediate mentoring in the moment.

As soon as you hear someone talk about a topic you want to learn more about, reach out there and then and request they fill you in. As well as building your own knowledge, you're also demonstrating a willingness to learn and by asking sensible questions, you'll build rapport and credibility too.



Want help to initiate those conversations?

Here are some top tips first... and some scripts to help!

Top Tips

Any contact you make with a potential mentor, whether verbally or by email, should follow some basic rules:

1. With Bullet Mentoring, ask in the moment (just after that mentor has presented for example)
2. Be succinct and as specific as you can with your request
3. Acknowledge *their* expertise and refer to its value
4. Make it clear what the time commitment would be (e.g. can we grab a 20 minute coffee?)
5. Be polite and frame your email positively
6. Ideally, you might also offer some way to reciprocate or add some value to them

Email Starter 1

Hi Marie,

I just loved your presentation on [Topic X]. There was a specific topic [Y] that you dived into around half way through and, given that I'm developing my skills / knowledge in [Area X], I would be grateful if you had half an hour in the coming month to explain this in more detail with me.

Be specific

Might you have time on Wednesday?

Regards

[Your name]

Email Starter 2

Hi Naveen

I heard you speak at [conference X] on [date].

[Insert what you enjoyed most about what they spoke about].

I hope you don't mind - I have a question about your [perspective Y] that you shared. [Insert your insightful, respectful question?]

[Your name]

*Asking a question
is a great starter*

Email Starter 3

Hi John,

Really appreciated your perspectives shared in our meeting today. My passion / strength is in [Area X] and I can see how I would benefit from learning more about [your area of expertise] to help our team [make improvement Y].

I'd love to tee up a 30 minute chat with you. I will ask [their EA] to schedule some time later this week if that suits.

Thanks,
[Your name]

↪ *Could go directly to their PA/EA*

Email Starter 4

Hi Alex,

I found your thoughts on [Topic X] really interesting. I'd be keen to arrange a coffee to discuss [this / topic] in more depth and discuss too, the potential synergies between our two teams / divisions.

↪ *Mutually beneficial*

When might you have a 30 min spot this week?

Best,
[Your name]

Email Starter 5

Hi Michael,

We are working on [Project X] and have hit a wall because of [Problem A]. Given your expertise and deep knowledge in [area Y] I would be grateful if you could spare an hour next week to share your perspective on how we could progress the project.

*Respecting
their expertise*

Many thanks,
[Your name]

Email Starter 6

Morning Ange

Our team has been working on [deliverable X] over the last [time frame]. I would be really keen to meet with you as I think what we are learning about [Valuable content ABC] would also benefit your team.

*Mutually
beneficial*

Equally I'd be interested to get a better handle on [topic A - *their* area of expertise]. I am in town all day Friday - do you have time then perhaps ?

Best,
[Your name]

Take Action!

Are you ready to take the steps you realise your true potential in your career?

Perhaps you know you are:

- Ready for your next career stretch
- Want to elevate your opportunities to leadership
- Want to be paid what you're worth?

Stop waiting for your career to fall into place...

Take action right now to create the opportunities you deserve!

Learn the exact strategies I coach inside my private 1:1 coaching program, *Roadmap to Senior Leadership*, inside my online Masterclass right now.

No need to book.

No need to select a time to view.

Just get started right away!

Rebecca x



WATCH MY FREE
MASTERCLASS NOW

